



Australian Government

export
finance
australia



Image: Department of Defence

Backing Australia's defence industry

As the Australian Government's trade and strategic finance agency, we provide financial expertise and solutions to support Australia's defence industry across a range of sectors, including **advanced manufacturing, engineering and software**.

We help Australian businesses take on the world through our loans, bonds, guarantees, insurance, and in limited circumstances, equity.

What is a defence export?

A defence export is any defence-specific or dual-use good, or service, exported by the Australian defence industry, including as part of a supply chain, that is intended for a defence or national security end-user.

OUR CRITERIA

A transaction must meet the following criteria for us to provide our finance solutions:



Mandate alignment

Align with our export mandate or Defence Industry Development Strategy.



Commercial

Be commercially viable.



Approvals

Have the required defence export permit or in-principle approval from Defence Export Controls.

If the transaction meets these requirements but is not suitable for our Commercial Account, it may be referred to the Australian Government's US\$3 billion Defence Industry Growth Facility.

Alignment with mandates

For us to support Australia's defence industry, projects must align with our export mandate or the Defence Industry Development Strategy.

What businesses can we support?

We have a track record of supporting Australian defence businesses across air, land, sea and cyber security.

We support businesses of many sizes, from small and medium enterprises to defence primes, providing finance for export opportunities and projects that strengthen Australia's sovereign defence capabilities and self-reliance.

We can provide finance for a range of purposes, including direct exports, supply chain exports, establishing an overseas presence, projects that support sovereign defence capability, and support for buyers of Australian goods and services.

Supporting Government strategic priorities

As outlined in the Defence Industry Development Strategy, the Australian Government is focused on strengthening Australia's sovereign defence industrial base, building self-reliance and supporting defence industry growth and export success.

We support this by providing financing solutions to the Australian defence industry and administering the US\$3 billion Defence Industry Growth Facility.

Defence Industry Growth Facility

The Facility modernises and expands the scope of the previous Defence Export Facility and can now support projects that build Australia's sovereign defence capabilities as well as exports.

Businesses seeking to access the Facility should first engage with us to discuss your specific financing needs and the options available.

How we could help



Working capital

Boost cash flow to finance against invoices, purchase orders and contracts.



Strategic investments

Secure finance through the Defence Industry Growth Facility to support projects that strengthen Australia's sovereign defence capability.



Capital expenditure

Purchase new equipment to expand your export operations.



Overseas expansion

Establish or grow your business operations overseas.



Contract security

Provide your buyer with security for an export-related contract.

For more information on how we could support your business, visit exportfinance.gov.au/defence

“Export Finance Australia has been a vital partner in our international expansion. Its tailored financial solutions and deep understanding of our industry have been invaluable.”

Ben Pines
Executive Chairman, CC Pines

CUSTOMERS WE'VE HELPED

Austal

Austal is a longstanding Export Finance Australia customer and a global shipbuilder specialising in the construction of defence and commercial vessels.



Opportunity

Austal was awarded a contract to deliver two Cape-class patrol boats to the Trinidad and Tobago Coast Guard. To support the delivery of the project, the Government of the Republic of Trinidad and Tobago requested a financing package.

How we helped

US\$ 80 million

We provided a US\$80 million loan to the Government of the Republic of Trinidad and Tobago on the Australian Government's National Interest Account to enable the purchase of the patrol boats.

Thomas Global Systems

Thomas Global Systems is an industry leader in the design, production and support of innovative electronic systems trusted by airlines, defence forces and governments around the world.



Opportunity

After securing a number of contracts in the United States, Thomas Global Systems required additional working capital to fund the manufacturing of the products required.

How we helped

We provided an Export Contract Loan to support the working capital required to cover production lead times for the contracts.

CC Pines

CC Pines is a family-owned construction business that delivers complex projects in remote locations and uses a unique model for constructing modular components in Australia and shipping them worldwide.



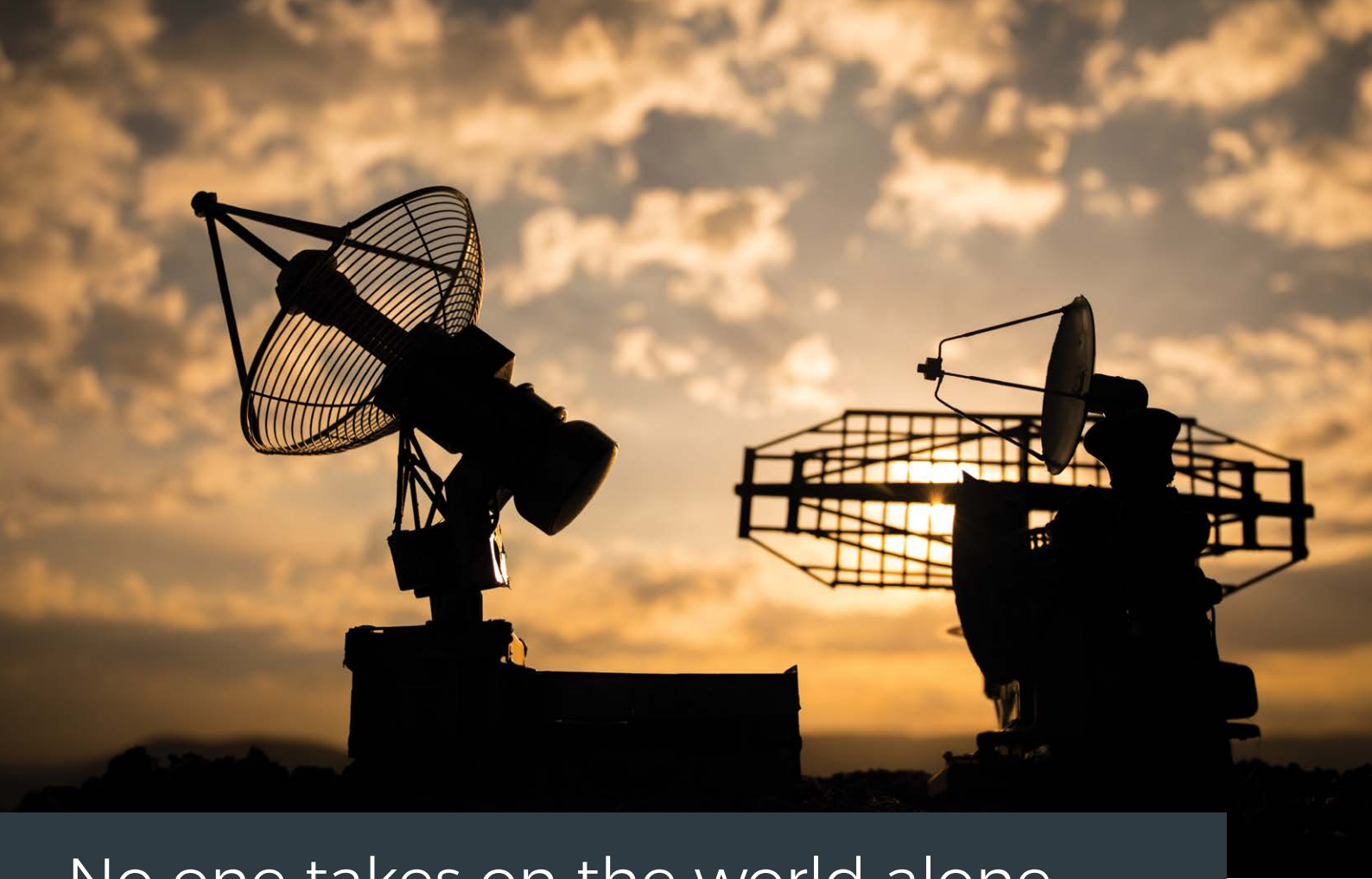
Opportunity

CC Pines identified a growth opportunity to support the US Department of Defense in the Indo-Pacific region, but to secure contracts it needed surety bonds in place.

How we helped

US\$ 24 million

We provided CC Pines with the bonds it needed to secure two contracts, worth more than US\$24 million combined, for the US Department of Defense.



No one takes on the world alone.

Support is available from other government agencies

Austrade

Austrade provides advice and support to defence exporters, connecting them through its global network with potential opportunities, partners and customers in international markets. Austrade also supports defence businesses in related sectors such as advanced manufacturing and space.

For more information visit austrade.gov.au and the Go Global Toolkit at export.business.gov.au, Austrade's digital gateway for information, tools, and support to grow your business globally.



Australian Government
Australian Trade and Investment Commission

Department of Defence

The Department of Defence has a range of support mechanisms to enable and advocate for Australian defence businesses to access export opportunities.

For further information on industry support programs and other guidance for defence exporters, visit: defence.gov.au/business-industry



Australian Government
Department of Defence

Export Finance Australia

For more information on how we could support your business, contact us on:



Australian Government



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