



Australian Government

export
finance
australia

Supporting sustainable infrastructure

We are Australia's export credit agency. We provide flexible finance solutions to support sustainable infrastructure in the Indo-Pacific, across a range of sectors, including **telecommunications, energy, electrification, water and sanitation and transportation.**

Through our loans, bonds and guarantees, we finance infrastructure development in the Indo-Pacific that results in positive outcomes for Australia and the region, both now and in the future.

We look to complement commercial finance and work collaboratively with other Australian and international financiers to support these developments.

OUR CRITERIA

A project must demonstrate the following for us to provide finance:



Commercial

Be commercially viable.



Sustainable

Meet our social and environmental due diligence.



Relevance

Be appropriate for the relevant country.



Governance

Ensure project procurement governance is sound.

How much support can we provide?

Financing limits are determined on a case-by-case basis. Our analysis will consider our risk appetite, our capital base and the level of Australian benefit in a project.

Financing large projects

We can share risk with our partners and encourage investment from other domestic and international financiers to ensure that viable projects receive the finance required to proceed. This includes our work through the Trilateral Infrastructure Partnership (alongside Japan and the United States), the Quad partners (alongside India, Japan and the United States), multilateral partners such as the International Finance Corporation, the Asian Development Bank and other commercial and public financiers.

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We are delighted to receive this extensive support and a long-term financing package from ADB and several esteemed international development finance institutions, including Export Finance Australia. We see this as a vote of confidence in our efforts to become a global smart mobility company that offers environmentally friendly public transportation, and to advance Viet Nam's transition to a low carbon economy.”

Thuy Le
Global CEO, VinFast

Australian benefit

Our flexible mandate enables us to consider providing finance for infrastructure projects more broadly than other agencies. We assess infrastructure transactions on their wider benefit to Australia, which allows us to support a greater range of projects and other developments.

Our assessment process

We only finance infrastructure that meets best practice international standards. Our environmental and social assessment encompasses the OECD 'Common Approaches' and Equator Principles. We adopt the International Finance Corporation Performance Standards as our general benchmark for this risk assessment.



CUSTOMERS WE'VE HELPED

Lotus Wind Power Project

Power Construction Joint Stock Company No.1 (PCC1) is one of the largest renewable power plant developers in Vietnam and RENOVA is a Japanese renewable energy developer and operator of renewable energy power generation facilities.



Opportunity

To enable the development, construction and operation of three wind farms in Quang Tri province in the central highlands of Vietnam, the project sponsors required a US\$173 million green loan project financing package.

How we helped

US\$32 million

In collaboration with the Asian Development Bank, the Japan International Cooperation Agency and private financiers, we provided a US\$32 million loan as part of a green syndicated finance facility.

VinFast

VinFast is a subsidiary of Vingroup Joint Stock Company, the largest private conglomerate in Vietnam. It is Vietnam's first domestic car company and e-vehicle manufacturer.



Opportunity

To support the rollout of the first e-vehicle charging network infrastructure and e-bus manufacturing facility for public transport in Vietnam, VinFast required a US\$135 million finance package.

How we helped

US\$30 million

In collaboration with the Australian Climate Finance Partnership, the Asian Development Bank and a syndicate of sustainability-focused development finance institutions, we provided a US\$30 million loan as part of the overall funding requirement.

Digicel Pacific

Digicel Pacific is the leading mobile telecommunications and network services provider in the South Pacific.



Opportunity

Telstra has partnered with the Australian Government to acquire the Digicel business in the South Pacific region. As a trusted and experienced industry leader, Telstra brings strong capabilities to ensure secure, reliable and high-quality services are provided to Pacific communities.

How we helped

US\$1.33 billion

The Australian Government, through Export Finance Australia, provided a US\$1.33 billion financing package to support Telstra's commercial acquisition.



No one takes on the world alone.

Support is available from other government agencies

Austrade

Austrade advises and supports exporters across a wide range of sectors, relating to infrastructure, cities and transport. Austrade aims to connect exporters to potential opportunities through its global network. Areas of specific focus include services and technology relating to urban planning and development, smart cities, water, urban mobility and intelligent transport systems, rail, logistics and international development.

For more information visit austrade.gov.au

Australian Infrastructure Financing Facility for the Pacific (AIFFP)

AIFFP provides loans and grants to support the development of high priority infrastructure that encourages prosperity in the Pacific and Timor-Leste. Export Finance Australia provides critical transaction, operational and technical support to the \$3.5 billion infrastructure financing facility for the Pacific.

More information on the AIFFP can be found at aiffp.gov.au



Export Finance Australia

For more information on how we could support your business, contact us on:



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