

Facilities signed

Our Commercial Account transactions for 2016-17

Exporter / investor / client	Industry of export	Goods / services	Export destination	Products / Transactions	Number of facilities	Amount (A\$ million equivalent)	Environmental / social impact category (a)
ADB - Military Commercial Joint Stock Bank	Wholesale Trade	Waste paper	Vietnam	RPA	1	0.03	Low potential - note 2
ADB - National Bank of Pakistan	Wholesale Trade	Carbonised wool	Pakistan	RPA x 5	1	0.38	Low potential - note 2
ADB - National Credit and Commerce Bank Ltd	Wholesale Trade	Lentils	Bangladesh	RPA	1	0.11	Low potential - note 2
ADB - Southeast Bank Limited	Wholesale Trade	Lentils	Bangladesh	RPA	1	0.63	Low potential - note 2
ADB - Vietnam Technological and Commercial Joint Stock Bank	Wholesale Trade	Wheat	Vietnam	RPA	1	4.05	Low potential - note 2
Altmore International Pty Ltd	Education and Training	Training services	China	ECL	1	0.15	Low potential - note 3
AOM Group Pty Ltd	Wholesale Trade	Organic beef	Various	EWCG	1	0.50	Low potential - note 1
Atkins Family Vineyards Pty Ltd	Manufacturing	Wine	Various	SBEL x 2	2	0.31	Low potential - note 3
Audio Visual Imagenation Pty Ltd	Manufacturing	Communication router systems	Finland	ECL	1	1.30	Low potential - note 1
Austal Ships Pty Limited	Manufacturing	High speed catamaran	Norway	Loan x 2	1	81.72	Low potential - note 1
Australasian Biosecurity Pty Ltd	Wholesale Trade	Mosquito traps	Fiji	SBEL	1	0.10	Low potential - note 3
Australian Bale Press Company	Electricity, Gas, Water and Waste Services	Recycling processing equipment	Korea	ECL	1	0.50	Low potential - note 1

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Australian Radio Towers Pty Ltd	Mining	Installation of telecommunication network	Australia – integral to supply chain	EWCG	1	1.50	Category C
Barokes Pty Ltd	Manufacturing	Wine packaging	Japan	SBEL	1	0.11	Low potential - note 3
Big Mobile Group Pty Ltd	Information Media and Telecommunications	Mobile marketing and media services	Various	ODI	1	0.53	Low potential - note 1
Birdon Holdings Pty Ltd	Manufacturing	Bridge construction vessels	United States of America	EWCG	1	2.62	Low potential - note 1
BJP Laboratories Pty Ltd	Manufacturing	Pharmaceuticals	Australia – integral to supply chain	EWCG	1	1.00	Low potential - note 1
Boost Media Holdings Pty Ltd	Information Media and Telecommunications	Media brokerage services	Various	EWCG	1	1.50	Low potential - note 1
Borghesi & Adam Publishers Pty Ltd	Information Media and Telecommunications	Publishing	United States of America	SBEL	1	0.06	Low potential - note 3
Bottles Of Australia Pty Ltd	Manufacturing	Custom drink bottles	Various	ECL	1	0.21	Low potential - note 3
BroadSource Australia Pty Ltd	Professional, Scientific and Technical Services	Information technology services	Various	ELOC	1	0.30	Low potential - note 1
Brumby Aircraft Australia Pty Ltd	Other Services	Aircraft shows	China	SBEL	1	0.11	Low potential - note 3
Calix Ltd	Manufacturing	Magnesium oxide products	France	ECL	1	0.34	Low potential - note 1
Camatic Pty Ltd	Manufacturing	Seating	United States of America	BOND	1	0.61	Low potential - note 1
Careplus Australia Pty Ltd	Retail Trade	Health products	China	EWCG	1	1.50	Low potential - note 1
Cartar Industries Pty Ltd	Manufacturing	Automotive hoists	Various	ECL x 1, ELOC x 1	2	0.20	Low potential - note 3
Cassegrain Wines Pty Ltd	Manufacturing	Wine	Japan	SBEL	1	0.13	Low potential - note 3

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CCB Envico Pty Ltd	Electricity, Gas, Water and Waste Services	Wastewater management	Sri Lanka, Kiribati Republic	Bond x 7	1	3.25	Low potential - note 1
Choice M Pty Ltd	Wholesale Trade	Meat products	Korea	EWCG x 2	2	0.85	Low potential - note 1
Clayton's Organics Pty Ltd	Agriculture, Forestry and Fishing	Organic beef	Australia – integral to supply chain	EWCG x 3	2	0.80	Low potential - note 1
Clinical Genomics Technologies Pty Ltd	Health Care and Social Assistance	Cancer screening kits	United States of America	EWCG	1	1.29	Low potential - note 1
Codan Ltd	Manufacturing	High frequency radios	Bangladesh, Nepal	DCG x 2	2	0.31	Low potential - note 2
Commex International Pty Ltd	Wholesale Trade	Agricultural commodities	Egypt	ELOC	1	0.10	Low potential - note 3
Cougar Mining Group Pty Ltd	Mining	Mining equipment	China	ECL	1	0.11	Low potential - note 1
Cozero Energylink Pty Ltd	Electricity, Gas, Water and Waste Services	Monitoring systems	Japan	ECL	1	1.00	Low potential - note 1
Creative Instore Solutions Pty Ltd	Manufacturing	Point of sale displays	United States of America	SBEL	1	0.25	Low potential - note 3
Deotome Pty Ltd	Manufacturing	Performance measurement systems	United States of America	SBEL	1	0.06	Low potential - note 3
Dog & Bone Holdings Pty Ltd	Manufacturing	Mobile phone accessories	United States of America	ECL	1	0.25	Low potential - note 1
Down Under Enterprises International Pty Ltd	Wholesale Trade	Natural Australian essential oils	United States of America	EWCG	1	0.65	Low potential - note 1

Exporter / investor / client	Industry of export	Goods / services	Export destination	Products / Transactions	Number of facilities	Amount (A\$ million equivalent)	Environmental / social impact category (a)
ECS Boards Australia Pty Ltd	Manufacturing	Surf and paddle boards	United States of America	SBEL	1	0.20	Low potential - note 3
Ellery Land Pty Ltd	Manufacturing	Luxury womenswear	Various	ECL	1	0.60	Low potential - note 1
Ensitech Pty Ltd	Manufacturing	Weld cleaning system	United Kingdom	SBEL	1	0.15	Low potential - note 3
ESS Weathertech Pty Ltd	Manufacturing	Meteorological equipment	Pakistan	ECL	1	2.00	Low potential - note 1
Europa International Pty Ltd	Manufacturing	Beverage products	United Kingdom	ELOC	1	0.50	Low potential - note 1
Evoi Wines Pty Ltd	Manufacturing	Wine	Jamaica	SBEL	1	0.02	Low potential - note 3
FCT Holdings Pty Ltd	Professional, Scientific and Technical Services	Burner system	Algeria	Bond	1	0.66	Low potential - note 1
Ferguson Australia Pty Ltd	Wholesale Trade	Seafood	Vietnam	ECL	1	1.00	Low potential - note 1
Fin Design and Effects Pty Ltd	Information Media and Telecommunications	Digital production	China	SBEL x 2	2	0.34	Low potential - note 3
Frog Tech Pty Ltd	Professional, Scientific and Technical Services	Geotechnical services	Various	EWCG	1	0.35	Low potential - note 1
Furnace Solutions Pty Ltd	Mining	Kiln dismantling	New Caledonia	ECL	1	0.50	Low potential - note 1
Gasco Pty Ltd	Manufacturing	Gas flares	Malaysia, Pakistan	Bond x 4	1	1.02	Low potential - note 1
Geovert Ground Engineering Pty Ltd	Construction	Engineering services	Singapore	ECL	1	1.40	Low potential - note 1
Gold Peg International Pty Ltd	Manufacturing	Food processing equipment	New Zealand, Saudi Arabia	Bond x 2	2	0.54	Low potential - note 1

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Goulburn Enterprises (Australia) Pty Ltd	Wholesale Trade	Wheat and barley	Taiwan, Vietnam	ECL	1	0.30	Low potential - note 1
Greenwheat Freekeh Pty Ltd	Manufacturing	Whole grains	United Kingdom	SBEL	1	0.22	Low potential - note 3
Hall Contracting Pty Ltd	Mining	Dredging services	Australia – integral to supply chain	Bond x 7	1	7.58	Low potential - note 1
HTA Group Pty Ltd	Manufacturing	Heat treatment services	United States of America	ODI	1	0.42	Low potential - note 1
ICM Airport Technics Australia Pty Ltd	Transport, Postal and Warehousing	Baggage handling technology	Singapore	Bond x 1, ECL x 1	1	4.78	Category C
Incat Tasmania Pty Limited	Manufacturing	High speed catamaran	Spain, Malta	Loan x 2	2	118.16	Low potential - note 1
Ingeneus Pty Ltd	Manufacturing	Medical equipment	Germany	ECL	1	0.06	Low potential - note 3
Integrated Bulk Systems (IBS) Pty Ltd	Wholesale Trade	Bulk specialised equipment	Australia – integral to supply chain	Bond	1	0.18	Low potential - note 1
J.R.B Engineering Pty Ltd	Professional, Scientific and Technical Services	Rail equipment	China, United Kingdom (b)	ECL	1	0.50	Category C
Jaytona Pty Ltd	Mining	Civil engineering services	Australia – integral to supply chain	ECL	1	1.20	Low potential - note 1
Kaiser Baas Pty Ltd	Wholesale Trade	Electronic equipment	Various	ECL x 1, ELOC x 1	2	1.24	Low potential - note 1

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Kookaburra Pacific (Aust) Pty Ltd	Wholesale Trade	Liquorice	United States of America	EWCG	1	0.20	Low potential - note 1
Learntoplaymusic.Com Pty Ltd	Manufacturing	Music education products	United States of America	SBEL x 2	2	0.40	Low potential - note 3
Liddy Design Pty Ltd	Wholesale Trade	Kitchenware	United States of America	EWCG	1	1.05	Low potential - note 1
Lightning Protection International Pty Ltd	Manufacturing	Computer and electronic equipment	Vietnam	SBEL	1	0.25	Low potential - note 3
Mack Valves Pty Ltd	Manufacturing	Valve manufacturing	India	ECL	1	0.10	Low potential - note 3
MCA Engineering Group Pty Ltd	Mining	Engineering and construction	Australia – integral to supply chain	Bond	1	0.38	Low potential - note 1
McGeoch's Birkdale Nursery Pty Ltd	Construction	Landscaping services	Macau	Bond	1	0.76	Low potential - note 1
Misha Collection Pty Ltd	Manufacturing	Women's clothing	Various	SBEL	1	0.35	Low potential - note 1
Mobicon Systems Pty Ltd	Manufacturing	Straddle container carriers	United States of America	ECL	1	0.70	Low potential - note 1
Modelco Pty Ltd	Wholesale Trade	Cosmetics	Various	ECL x 1, ELOC x 1	2	1.50	Low potential - note 1
Mollydooker Wines Pty Ltd	Manufacturing	Wine	United States of America	EWCG	1	2.50	Low potential - note 1
My Healthy Garden Pty Ltd	Retail Trade	Health products	China	EWCG	1	0.35	Low potential - note 1

Exporter / investor / client	Industry of export	Goods / services	Export destination	Products / Transactions	Number of facilities	Amount (A\$ million equivalent)	Environmental / social impact category (a)
Natural Water Solutions Pty Ltd	Manufacturing	Water treatment chemicals	Philippines	SBEL	1	0.09	Low potential - note 3
Neptune Sports Pty Ltd	Manufacturing	Diving equipment	United States of America, Malaysia	SBEL x 3	3	0.20	Low potential - note 3
Nicholas The Label Pty Ltd	Wholesale Trade	Designer clothing	Various	SBEL	1	0.58	Low potential - note 1
Nomad Tackle Pty Ltd	Manufacturing	Fishing equipment	New Zealand	SBEL	1	0.07	Low potential - note 3
Ocean & Earth Australia Pty Ltd	Wholesale Trade	Surf products and clothing	Various	EWCG x 1, ODI x 1	2	1.07	Low potential - note 1
Oceania Bodycare Natural Nutrition Group Pty Ltd	Wholesale Trade	Pharmaceuticals and toiletries	Hong Kong	SBEL	1	0.04	Low potential - note 3
Oz Nature Pty Ltd	Wholesale Trade	Meat products	Korea	EWCG	1	0.40	Low potential - note 1
Pakton Group Pty Ltd	Manufacturing	Electrical equipment	Chile	SBEL	1	0.10	Low potential - note 1
Pared Design Pty Ltd	Wholesale Trade	Fashion accessories	Various	SBEL x 2	2	0.09	Low potential - note 1
PowerfulPoints Pty Ltd	Professional, Scientific and Technical Services	Communication services	China	SBEL	1	0.05	Low potential - note 3
Precise Global Pty Ltd	Manufacturing	Injection moulds	United States of America	SBEL	1	0.35	Low potential - note 3
Precision Marketing Holdings Pty Ltd	Professional, Scientific and Technical Services	Marketing services	Japan	ELOC	1	2.20	Low potential - note 1

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Primero Group Pty Ltd	Mining	Mining support services	Australia – integral to supply chain	Bond x 3	1	0.65	Low potential - note 1
Prior Industries Australia Pty Ltd	Professional, Scientific and Technical Services	Engineering consulting services	Australia – integral to supply chain	EWCG x 2	1	0.57	Low potential - note 1
Pureform Golf Pty Ltd	Arts and Recreation Services	Sporting equipment	Hong Kong	ECL	1	0.13	Low potential - note 3
Quickstep Technologies Pty Ltd	Manufacturing	Advanced composite structures	United States of America – integral to supply chain	ELOC	1	3.00	Low potential - note 1
Radlink Pty Ltd	Mining	Radio communication devices	Various – integral to the supply chain	Bond x 2, EWCG x 1	2	3.48	Low potential - note 1
Rcallan Pty Ltd	Manufacturing	Measurement systems	Germany	SBEL	1	0.10	Low potential - note 3
Reed Pacific Media Pty Ltd	Manufacturing	Advertising solutions	Various	ELOC x 2	1	0.45	Low potential - note 1
Reeves International Pty Ltd	Construction	Construction management	Solomon Islands	Bond x 3, EWCG x 2	Existing Facility	1.77	Low potential - note 1
Refrigeration Engineering Pty Ltd	Manufacturing	Refrigeration equipment	Saudi Arabia, United Arab Emirates	Bond x 2	Existing Facility	1.60	Low potential - note 1
Reino International Pty Ltd	Manufacturing	Parking meters	Hong Kong	EWCG	1	1.30	Low potential - note 1

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Residue Solutions Pty Ltd	Electricity, Gas, Water and Waste Services	Residue and process management	Morocco	ECL	1	0.60	Low potential - note 1
RFID N Print Pty Ltd	Manufacturing	Printing services	United States of America	SBEL	1	0.10	Low potential - note 3
Rhipe Australia Pty Ltd	Information Media and Telecommunications	Telecommunications services	Various	Bond	1	0.95	Low potential - note 1
Rhodes Project Services Pty Ltd	Construction	Construction	Papua New Guinea	Bond x 3	Existing Facility	0.69	Low potential - note 1
Rimslow Global Pty Ltd	Manufacturing	Fabric colourisation machinery	Bulgaria	SBEL	1	0.05	Low potential - note 3
Rinstrum Pty Ltd	Manufacturing	Weighing equipment	United States of America	SBEL	1	0.30	Low potential - note 3
Riverview Channel Services Pty Ltd	Professional, Scientific and Technical Services	Information technology services	United States of America	ECL	1	0.50	Low potential - note 1
Robertson Technology Pty Ltd	Manufacturing	Pump monitoring systems	United Kingdom	SBEL	1	0.06	Low potential - note 3
SBI Global Pty Ltd	Manufacturing	Clothing pegs	Various	EWCG	Existing Facility	0.13	Low potential - note 3
SD and CC Ritchings Pty Ltd	Manufacturing	Hydraulic tyre handler	South Africa	SBEL	1	0.15	Low potential - note 3
SEA Automotive Pty Ltd	Manufacturing	Electrical components	New Zealand	ELOC	1	0.50	Low potential - note 1
Shanghai Donghong Pty Ltd	Wholesale Trade	Timber	China	EWCG x 3	3	1.80	Low potential - note 1

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Sila Australia (2010) Pty Ltd	Manufacturing	Refractory and thermal textile	Various	SBEL x 2	2	0.25	Low potential - note 3
Skilled Materials Handling Pty Ltd	Manufacturing	Bulk handling equipment	Australia - Integral to supply chain Panama	ECL x 1, SBEL x 1	2	0.25	Low potential - note 3
Smartfutures Group Pty Ltd	Education and Training	Training materials	India	SBEL	1	0.10	Low potential - note 3
Steriline Racing Pty Ltd	Manufacturing	Horse racing running rails	China	SBEL	1	0.25	Low potential - note 3
TE Services Pty Ltd	Arts and Recreation Services	Laser light shows	United Arab Emirates	EWCG	Existing Facility	2.02	Low potential - note 1
The Beauty Chef Pty Ltd	Wholesale Trade	Cosmetics	United States of America	SBEL	1	0.24	Low potential - note 3
The Brand Republik Pty Ltd	Manufacturing	Swimwear	Germany	ECL	1	0.35	Low potential - note 1
The Wilpak Group Pty Ltd	Manufacturing	Thermal products	Indonesia	SBEL	1	0.05	Low potential - note 3
Thompson Meat Machinery Pty Ltd	Manufacturing	Machinery	Australia – integral to supply chain	ELOC	1	1.00	Low potential - note 1
Thoroughbred Ratings Pty Ltd	Manufacturing	Data capture systems	Various	ECL	1	0.12	Low potential - note 3
Tim Morse Industries Pty Ltd	Manufacturing	Wind turbine products	Japan	SBEL	1	0.11	Low potential - note 3

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Total Air Pollution Control Pty Ltd	Professional, Scientific and Technical Services	Air pollution control equipment	Turkey	Bond x 2	1	1.17	Low potential - note 1
Tritium Pty Ltd	Manufacturing	Electrical equipment	Various	ECL x 2	2	3.20	Low potential - note 1
Turbid & Bretty Pty Ltd	Wholesale Trade	Wine	Australia – integral to supply chain	SBEL	1	0.08	Low potential - note 3
United Wool Company Pty Ltd	Wholesale Trade	Wool	Various	EWCG	1	1.00	Low potential - note 1
UON Pty Ltd	Mining	Mining support services	Australia – integral to supply chain	Bond x 4	1	1.03	Low potential - notes 1 and 3
UWE - Hay Pty Ltd	Wholesale Trade	Agricultural products	China	ECL	1	1.50	Category C
Varley Holdings Pty Ltd	Manufacturing	Overseas investment	United States of America	ODI	1	5.33	Low potential - note 1
Viottolo Pty Ltd	Manufacturing	Wine	Various	SBEL x 3	3	0.26	Low potential - note 3
Wellard Rural Exports Pty Ltd	Agriculture, Forestry and Fishing	Dairy cattle	Sri Lanka	FEFG	1	84.30	Potential impacts - note 1
Whittens Pty Ltd	Mining	Construction services	Australia – integral to supply chain	Bond x 2, EWCG x 1	1	4.60	Low potential - note 1 Category C
Winplus Australasia Pty Ltd	Wholesale Trade	Consumer electronic goods	Various	EWCG	1	2.33	Low potential - note 1
Worldpoly Pty Ltd	Manufacturing	Welding equipment	India, Mexico	ECL x 1, SBEL x 1	2	0.42	Low potential - notes 1 and 3

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Zinvin Pty Ltd	Manufacturing	Wine	United Kingdom	SBEL	1	0.09	Low potential - note 3
Total Commercial Interest Account (to 30 June 2017)				198.00	153.00	396.05	

(a) These notes refer to Efic's Procedure for environmental and social review of transactions that is available on Efic's website under 'About Efic - Our Corporate Responsibility - Transactions - Environmental and Social Review - Procedure'. This Procedure applies to all transactions Efic assesses after commencing its credit assessment and due diligence processes.

Note 1: Transaction associated with either a non-project or a bond. This association determines the way that Efic considers the potential environmental and social impacts of the transaction. Further details are available in section 2.3 of the above Procedure.

Note 2: Assessed under a general facility review to identify the type of product provided. Based on specific criteria, certain products will have a low or no potential for significant environmental and social impact. This classification is not often used.

Note 3: Assessed under a screen to identify which transactions require a detailed environmental and social review. Further details are available in section 2.4 of the above Procedure.

(b) This information has been updated from that contained in the Annual Report 2016-2017.