



Australian Government

export
finance
australia

Senate Order for Entity Contracts – 1 July 2022 to 30 June 2023

Senate Order

This is the Senate Order for Entity Contracts listing relating to the period 1 July 2022 to 30 June 2023. Pursuant to the Senate Order for entity contracts, the following table sets out contracts entered into by Export Finance Australia which provide for a consideration to the value of A\$100,000 or more (GST inclusive) and which:

- have not been fully performed as at 30 June 2023;¹ or
- which have been entered into during the 12 months prior to 30 June 2023.

Contracts where Export Finance Australia is the contracting entity are included, even where Export Finance Australia is contracting to obtain goods or services as part of its function to assist other Commonwealth entities. While Export Finance Australia is the contracting entity, the extent of any such amounts attributable to this function of ours is fully recoverable from these other entities. As such, there may be some duplication of amounts reported below (incorporated also within the relevant Commonwealth entity service fee as a recoverable cost).

Similarly, transaction related costs are included below where Export Finance Australia is the contracting party, even where amounts are recoverable from another party such as our customer.

Please see further contract details set out in the Contract Details section below.

Further details on relevant 'procurement contracts' are available through the Senate Order Report located on the AusTender Homepage (www.tenders.gov.au). However, as a Corporate Commonwealth Entity, we have also included these procurement contracts in the Contract Details section below.

Confidentiality Provisions

Many of the contracts listed contain confidentiality provisions of a general nature that are designed to protect the confidential information of the parties that may be obtained or generated in carrying out the contract. The reasons for including such clauses include:

- ordinary commercial prudence that requires protection of trade secrets, proprietary information and the like; and/or
- protection of other Commonwealth material and personal information.

The accountable authority of Export Finance Australia has assured that the listed contracts below do not contain any inappropriate confidentiality provisions.

In the table below:

- Item 1 indicates whether the contract contains provisions requiring the parties to maintain confidentiality of any of its provisions; and
- Item 2 indicates whether the contract contains any other requirements of confidentiality.

¹ Except where previously reported as part of this Senate Order reporting, where the contract has ended during the period. This approach is aligned with the Department of Finance *RMG 403: Meeting the Senate Order for Entity Contracts*.

Contract Details

	Contractor	Subject matter	Amount of consideration (A\$)	Start date	Anticipated end date	Item 1 (Y/N)	Reason	Item 2 (Y/N)	Reason
1.	Diligent Board Member Services, Inc. / Diligent Board Services Australia Pty Ltd	Diligent Products and Services Agreement (as amended)	\$517,435	29/02/2012	Ongoing	N	N/A	Y	CS
2.	RecordPoint Software APAC Pty Ltd	IT services – SharePoint	\$667,784	31/07/2015	Ongoing	N	N/A	Y	CS
3.	Wall Street Systems Delaware, Inc	Treasury management subscription services (as amended)	\$1,803,029	08/09/2015	30/06/2024	N	N/A	N	N/A
4.	Equifax Pty Limited (formerly Veda Advantage Pty Limited)	Services in relation to online search tools	\$630,804	01/07/2015	Ongoing	Y	CS	Y	CS and TS
5.	Otis Elevator Company Pty Ltd	Lift Maintenance Services	\$322,909	01/02/2016	Ongoing	N	N/A	N	N/A
6.	Colliers International NSW Pty Ltd / Colliers International Holdings (Australia) Ltd	Building Management Agreement	\$391,373	01/05/2016	Ongoing	N	N/A	Y	CS
7.	DXC Eclipse Pty Limited (formerly UXC Eclipse Pty Ltd)	IT services – licensing and development work	\$4,464,061	19/05/2016	Ongoing	N	N/A	N	N/A
8.	Northern Australia Infrastructure Facility (NAIF)	Services Agreement (<i>Export Finance Australia is the entity providing services</i>)	\$697,000 per annum (approx.) ²	05/04/2017	Ongoing	N	N/A	Y	CS

² Part of the services provided by Export Finance Australia includes the goods and services obtain by Export Finance Australia from various other contracts noted in this report.

	Contractor	Subject matter	Amount of consideration (A\$)	Start date	Anticipated end date	Item 1 (Y/N)	Reason	Item 2 (Y/N)	Reason
9.	National Housing Finance and Investment Corporation (NHFIC)	Services Agreement (<i>Export Finance Australia is the entity providing services</i>)	\$741,000 per annum (approx.) ³	01/06/2018	Ongoing	N	N/A	Y	CS
10.	International SOS (Australasia) Pty Ltd	Provision of medical, evacuation, repatriation, referral, advisory, travel and security services and online services for international travel	\$321,766	11/09/2018	10/09/2023	N	NA	Y	CS and TS
11.	Factiva Limited (Dow Jones)	Online business information and research tools and services	\$619,392	16/12/2013	Ongoing	N	NA	Y	CS and TS
12.	AGL Retail Energy Pty Ltd	Supply of natural gas	\$222,360	11/07/2011	Ongoing	N	N/A	N	N/A
13.	MicroChannel Services Pty Ltd	IT system support services	\$610,118	05/12/2013	Ongoing	Y	CS	Y	CS
14.	Qube Recruitment Pty Ltd	Staff recruitment services	\$259,374	01/01/2016	Ongoing	N	N/A	N	N/A
15.	S&P Global Ratings Australia Pty Ltd / Standard and Poors (Australia) Pty Ltd	Credit ratings services	\$801,806	01/07/2016	Ongoing ⁴ (subscription)	N	N/A	Y	CS
16.	Bloomberg L.P. / Bloomberg Australia Pty Ltd	Professional services	\$1,028,636	03/07/2002	Ongoing (subscription)	N	N/A	Y	CS
17.	Citibank N.A. / Citibank London / Citibank Hong Kong	Global custodial services	\$322,681	16/09/2003	Ongoing	N	N/A	Y	CS
18.	Institute of International Finance	Subscription for economic research and advocacy services	\$635,820	01/01/2013	Ongoing (subscription)	N	N/A	Y	CS

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	Contractor	Subject matter	Amount of consideration (A\$)	Start date	Anticipated end date	Item 1 (Y/N)	Reason	Item 2 (Y/N)	Reason
19.	Tableau International U.C.	Software support and maintenance	\$258,472	09/07/2012	Ongoing	N	N/A	Y	CS
20.	Oxford Analytica Ltd	Information services	\$279,097	15/03/2004	Ongoing (subscription)	N	N/A	Y	CS
21.	Moody's Analytics Inc.	Software, application services and data products for risk analysis and ratings	\$416,735	02/10/2007	Ongoing (subscription)	N	N/A	Y	CS
22.	Liberty Mutual Insurance Company	Issue and procure issuance of surety bonds on behalf of Export Finance Australia in the United States	\$186,764	26/05/2005	Ongoing	N	N/A	Y	CS and TS
23.	Commercial Air Mechanical Services Pty Ltd	Air-conditioning treatment and maintenance services	\$879,778	27/04/2015	Ongoing	N	N/A	N	N/A
24.	Premier Fire Protection Services (NSW) Pty Ltd	Fire protection system testing and maintenance	\$288,263	01/10/2015	Ongoing	N	N/A	N	N/A
25.	ASX Limited	Provision of securities custodian and paying agent services	\$181,216	01/07/2014	Ongoing	N	N/A	N	N/A
26.	Yates Security Group Pty Ltd	Security services	\$405,041	01/01/2017	Ongoing	N	N/A	Y	CS
27.	Fujifilm Business Innovation Australia Pty Ltd (formerly Fuji Xerox Australia Pty Ltd)	Provision of electronic equipment and related servicing	\$454,940	21/02/2014	Ongoing	N	N/A	Y	TS and CS
28.	Altmann & Cherny Pty Ltd	Lease	*\$100,000+	01/04/2018	31/03/2028	N	N/A	N	N/A
29.	HDND Enterprise Pty Ltd	Lease	*\$100,000+	03/04/2014	02/04/2024	N	N/A	N	N/A
30.	Bar Bellaccino Pty Ltd	Lease	*\$100,000+	01/08/2014	31/07/2024	N	N/A	N	N/A
31.	Directioneering Pty Ltd	Lease	*\$100,000+	19/06/2015	18/09/2023	N	N/A	N	N/A

	Contractor	Subject matter	Amount of consideration (A\$)	Start date	Anticipated end date	Item 1 (Y/N)	Reason	Item 2 (Y/N)	Reason
32.	Iron Mountain Pty Ltd (formerly Recall Information Management Pty Ltd)	Storage services	\$387,190	02/10/2013	30/11/2023	N	N/A	Y	TS
33.	Australian National Audit Office	Auditing services	\$3,285,369	16/12/2014	Ongoing	N	N/A	Y	CS and SS
34.	Operations & Technology Group Pty Ltd (Vigilant IT)	IT services	\$2,984,487	19/03/2018	Ongoing	N	N/A	Y	CS and TS
35.	Nude by Nature Pty Ltd	Lease	*\$100,000+	01/11/2014	30/04/2024	N	N/A	N	N/A
36.	NEC Software Solutions ANZ Pty Limited (formerly Northgate Public Services Pty Limited)	Lease	*\$100,000+	01/06/2015	01/05/2025	N	N/A	N	N/A
37.	Property NSW	Lease	*\$100,000+	01/01/2015	31/12/2024	N	N/A	N	N/A
38.	Property NSW	Lease	*\$100,000+	01/01/2015	31/12/2024	N	N/A	N	N/A
39.	The Department of Foreign Affairs and Trade (DFAT)	Administration of the national interest account	\$28,973,439.07 ⁵	12/04/2018	Ongoing	N	N/A	Y	SS
40.	Marketo EMEA Limited	Marketing services	\$704,158	08/11/2016	07/11/2023	N	N/A	Y	CS and TS
41.	Australian Trade Commission	MOU for office accommodation – Melbourne	*\$100,000+	15/09/2020	Ongoing	N	N/A	N	N/A
42.	Australian Trade Commission	MOU for office accommodation – Brisbane	*\$100,000+	01/02/2021	31/01/2026	N	N/A	N	N/A
43.	Australian Trade Commission	MOU for office accommodation – Adelaide	*\$100,000+	30/11/2019	30/06/2023	N	N/A	N	N/A

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	Contractor	Subject matter	Amount of consideration (A\$)	Start date	Anticipated end date	Item 1 (Y/N)	Reason	Item 2 (Y/N)	Reason
44.	Australian Trade Commission	MOU for office accommodation – Perth	*\$100,000+	01/12/2019	Ongoing	N	N/A	N	N/A
45.	FireNet Pty Ltd	Internet services	\$1,159,888	20/08/2015	Ongoing	N	N/A	N	N/A
46.	Comcare Australia	Insurance	\$850,159	01/07/2011	Ongoing	N	N/A	Y	CS
47.	Synergy Asia Pacific Pty Ltd	IT services	\$742,406	22/06/2018	Ongoing	Y	CS	Y	CS and TS
48.	Data #3 Limited	ICT services	\$1,671,030	24/07/2017	Ongoing	N	N/A	Y	CS
49.	Alinta Energy Retail Sales Pty Ltd	Electricity	\$760,510	01/12/2018	30/11/2024	N	N/A	Y	CS
50.	Telstra Corporation Limited	Telecommunication	\$522,219	09/11/2016	Ongoing	N	N/A	Y	CS
51.	Video Dynamics Australia Pty Ltd	Lifesize audio-visual products	\$427,120	28/02/2020	Ongoing	N	N/A	N	N/A
52.	Vertex Integrated Services Pty Ltd	Cleaning and waste services	\$662,482	01/08/2019	Ongoing	Y	CS	N	N/A
53.	Ernst and Young	Professional services	\$735,764	27/06/2016	Ongoing	N	N/A	Y	CS
54.	Digital Transformation Agency	IT Services and Products	\$387,604	14/06/2018	Ongoing	Y	CS	N	N/A
55.	Dell Australia Pty Ltd	IT Services and Products	\$508,222	08/05/2012	Ongoing	Y	CS	N	N/A
56.	City of Sydney	Council Rates	\$719,334	13/12/1991	Ongoing	N	N/A	N	N/A
57.	Ernst and Young	Internal audit services	\$791,677	01/01/2021	31/12/2023	Y	CS	Y	CS
58.	Clayton Utz	Legal services	\$171,961	07/02/2020	Ongoing	N	N/A	Y	CS
59.	121 Creative	Marketing Services	\$276,191	01/07/2020	Ongoing	Y	CS	Y	CS
60.	Google Australia	Marketing Services	\$237,070	01/07/2020	Ongoing	Y	CS	Y	CS
61.	Bastion Minerals Limited	Lease	*\$100,000+	01/08/2021	31/07/2024	N	N/A	N	N/A
62.	First Derivatives Pty. Ltd.	Lease	*\$100,000+	01/03/2018	31/07/2023	N	N/A	N	N/A

	Contractor	Subject matter	Amount of consideration (A\$)	Start date	Anticipated end date	Item 1 (Y/N)	Reason	Item 2 (Y/N)	Reason
63.	Northern Australia Infrastructure Facility (NAIF)	Lease	*\$100,000+	01/07/2021	03/06/2026	N	N/A	N	N/A
64.	National Housing Finance and Investment Corporation (NHFIC)	Lease	*\$100,000+	02/01/2020	01/01/2025	N	N/A	N	N/A
65.	St John Ambulance Australia	Lease	*\$100,000+	15/03/2022	14/03/2027	N	N/A	N	N/A
66.	Koben Digital Pty Ltd	Marketing IT Services	\$217,767	15/01/2022	Ongoing	N	N/A	Y	CS
67.	Australian Centre for Advanced Computing and Communication Pty Limited (AC3)	Professional IT Services	\$1,625,008	06/12/2021	Ongoing	Y	CS	N	N/A
68.	NTT Australia Workforce Solutions Pty Limited	Professional IT Services	\$118,014	03/03/2021	03/03/2024	N	N/A	N	N/A
69.	MetLife Insurance	Insurance services	\$468,355	01/07/2021	30/06/2023	N	N/A	N	N/A
70.	Norton Rose Fulbright	Legal Services	\$364,749	31/07/2022	Ongoing	N	N/A	Y	C/S
71.	VennCap Property Services Pty Ltd	Property Services	\$185,976	01/06/2020	Ongoing	N	N/A	Y	C/S
72.	Cyber CX	Professional IT Services	\$489,644	14/03/2022	Ongoing	Y	CS	N	N/A
73.	Interactive Pty Ltd	IT services	\$557,798	25/04/2022	24/04/2024	Y	CS	N	N/A
74.	Collaborate Recruitment Pty Ltd	Recruitment services	\$268,074	29/11/2021	28/11/2023	N	N/A	Y	CS
75.	Spencer Stuart	Recruitment services	\$289,713	07/03/2022	30/06/2023	N	N/A	Y	CS
76.	Marsh	Insurance brokerage services and insurance	\$1,240,051	31/12/2021	Ongoing	N	N/A	Y	CS
77.	Web Profits Pty Ltd	Marketing Services	\$167,200	16/09/2021	Ongoing	N	N/A	Y	CS and TS

	Contractor	Subject matter	Amount of consideration (A\$)	Start date	Anticipated end date	Item 1 (Y/N)	Reason	Item 2 (Y/N)	Reason
78.	Gray Puksand Pty Ltd	Architectural and interior design services	\$104,775	01/08/2022	01/08/2023	Y	CS	Y	CS
79.	Deloitte	IT services	\$9,570,000	31/10/2022	31/08/2024	Y	CS	Y	CS
80.	KPMG	External Audit Services	\$385,000	26/10/2022	Ongoing	Y	CS	Y	CS
81.	Temenos Australia Services Pty Ltd	IT services	\$4,500,002	31/10/2022	30/09/2025	Y	CS	Y	CS
82.	nCino APAC Pty Ltd	IT services	\$754,311	31/10/2022	30/09/2025	Y	CS	Y	CS
83.	Aware Services	IT services	\$105,078	09/09/2022	30/09/2022	Y	CS	Y	CS
84.	Maddocks	Legal Services	\$269,448	01/07/2022	Ongoing	N	N/A	Y	CS
85.	People of Influence	Training & Development	\$212,286	5/05/2021	Ongoing	N	N/A	Y	CS
86.	Heidrick & Struggles Australia Pty Ltd	Recruitment services	\$132,000	24/01/2023	31/12/2023	N	N/A	Y	CS
87.	Fairfax Media Publications Pty Limited	Marketing Services	\$117,357	1/11/2022	Ongoing	N	N/A	N	N/A
88.	NewsCorp Australia	Marketing Services	\$100,159	1/07/2022	Ongoing	N	N/A	N	N/A
89.	Unicorn Group	Marketing Services	\$104,304	29/06/2023	23/11/2023	N	N/A	Y	CS
90.	Capstone Recruitment Group Pty Ltd	Professional IT Services	\$173,250	30/01/2023	30/06/2023	Y	CS	N	N/A
91.	DemystData (Australia) Pty Ltd	Professional IT Services	\$1,008,000	13/02/2023	12/02/2026	N	N/A	Y	CS
92.	A23 Pty Ltd	Professional IT Services	\$139,435	1/07/2022	Ongoing	Y	CS	N	N/A
93.	SFDC Australia Pty Limited (SalesForce)	Professional IT Services	\$130,108	12/12/2022	12/12/2023	Y	CS	N	N/A
94.	Talenza Pty Ltd	Professional IT Services	\$141,062	27/06/2023	29/12/2023	Y	CS	N	N/A
95.	Ignite Limited	Professional IT Services	\$166,980	15/05/2023	20/11/2023	Y	CS	N	N/A
96.	Capstone Recruitment Group Pty Ltd	Professional IT Services	\$247,500	8/05/2023	23/01/2024	Y	CS	N	N/A
97.	Capstone Recruitment Group Pty Ltd	Professional IT Services	\$274,560	28/04/2023	31/01/2024	Y	CS	N	N/A

	Contractor	Subject matter	Amount of consideration (A\$)	Start date	Anticipated end date	Item 1 (Y/N)	Reason	Item 2 (Y/N)	Reason
98.	Optus Networks Pty Ltd	Internet Service Provider	\$357,614	7/03/2023	6/03/2026	Y	CS	N	N/A
99.	Martialis Consulting Pty Ltd	Professional Services	\$360,800	23/01/2023	23/01/2024	Y	CS	Y	CS
100.	Ernst and Young	Professional Services	\$157,000	25/01/2023	30/06/2024	Y	CS	Y	CS
101.	Price Waterhouse Coopers	Professional Services	\$180,047	12/04/2023	11/04/2024	Y	CS	Y	CS
102.	Moody's Investors Service Pty Limited	Risk Analysis & Ratings	\$281,531	1/10/2022	Ongoing	Y	CS	N	N/A
103.	Linklaters Singapore Pte. Ltd	Legal Services	\$382,626	20/03/2023	1/06/2023	Y	CS	Y	CS
104.	Herbert Smith Freehills	Legal Services	\$5,652,882	30/10/2021	Ongoing	Y	CS	Y	CS
105.	Herbert Smith Freehills	Legal Services	\$209,273	30/11/2022	Ongoing	Y	CS	Y	CS
106.	King & Wood Mallesons	Legal Services	\$136,540	30/06/2022	Ongoing	Y	CS	Y	CS
107.	Department of Industry, Science and Resources ⁶	Services Agreement (<i>Export Finance Australia is the entity providing services</i>)	\$594,134	30/06/2023	31/12/2024	N	N/A	Y	CS

⁶ Part of the services provided by Export Finance Australia includes the goods and services obtain by Export Finance Australia from various other contracts noted in this report.

Key	Commentary / Reasons / Details
*\$100,000+	No express value attributed to the relevant contract, but considered the relevant contract exceeds, or will exceed, A\$100,000 (GST inclusive) for the term of that contract
CS	Disclosure would reveal commercial-in-confidence or commercially sensitive information or pricing or would reveal the contractor's internal costing information or information about its profit margin
TS	Disclosure would reveal trade secrets which have the potential to cause detriment to the contractor
PI	Disclosure would be contrary to the public interest
SS	Disclosure would be contrary to statutory secrecy provisions
PA	Disclosure would be contrary to the Privacy Act
Others	Others

Estimated cost of complying with this Senate Order: A\$12,500.

Basis of method used to estimate the cost: Salary costs for staff time on data collection, management and administrative support relating to the production of the Senate Order and, where applicable, any costs for obtaining relevant advice.